

# ***UBright Optronics Corp.***

**Chairman Dr. Eric Wu**

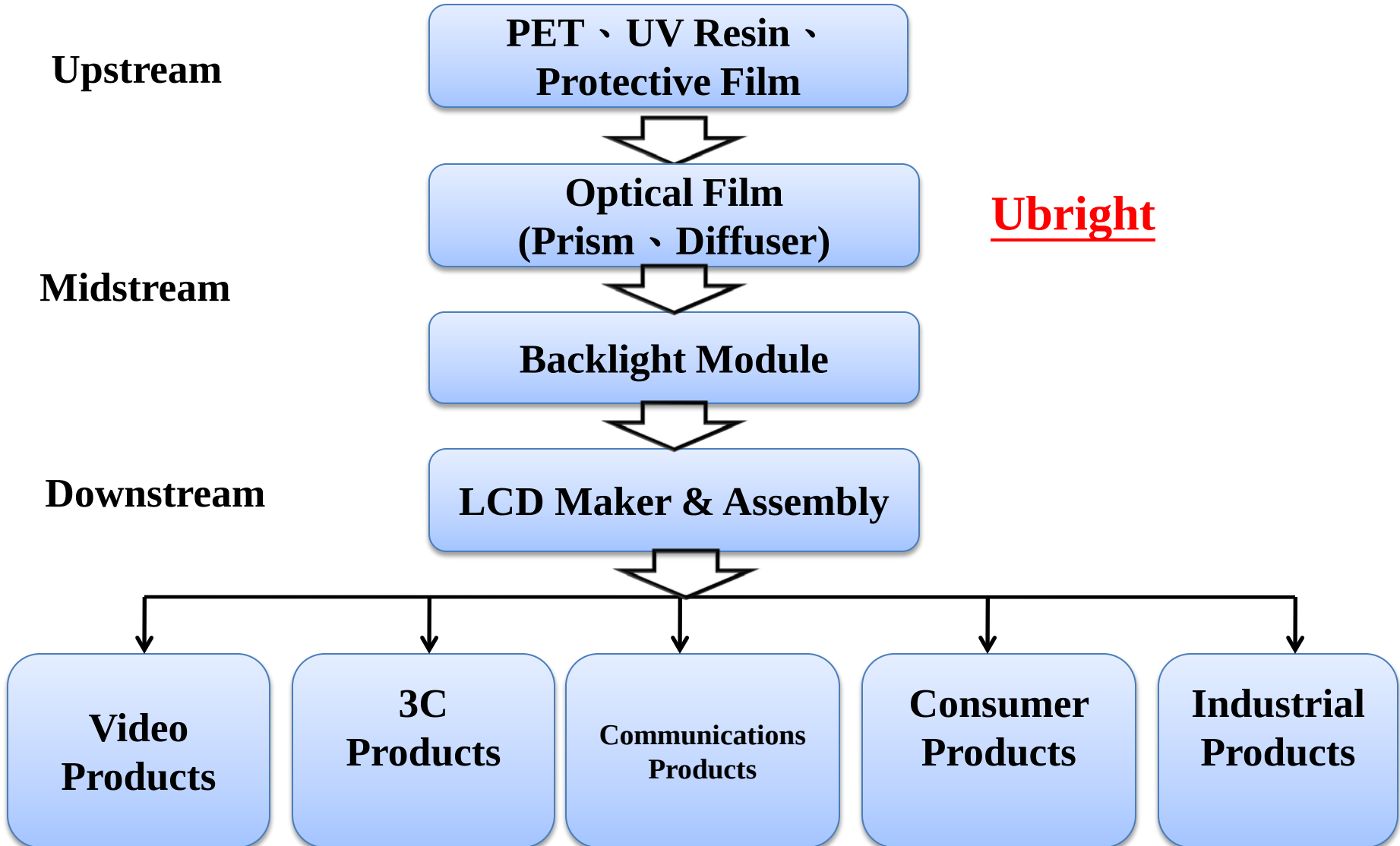
**March 08, 2013**



# *Company Profile*

- **Established : Dec. 31, 2003**
- **Chairman : Dr. Eric T. Wu**
- **Paid-in Capital : NTD 604,367,500(~US\$ 20.48 million)**
- **Employees : ~ 380**
- **Main Product : LEF (Luminance Enhancement Film)**
- **Location : Taoyuan County, Taiwan**
- **Production Capacity : 4,000K (m<sup>2</sup>/month)**
- **Taiwan Stock code : 4933**

# Industry Value Chain



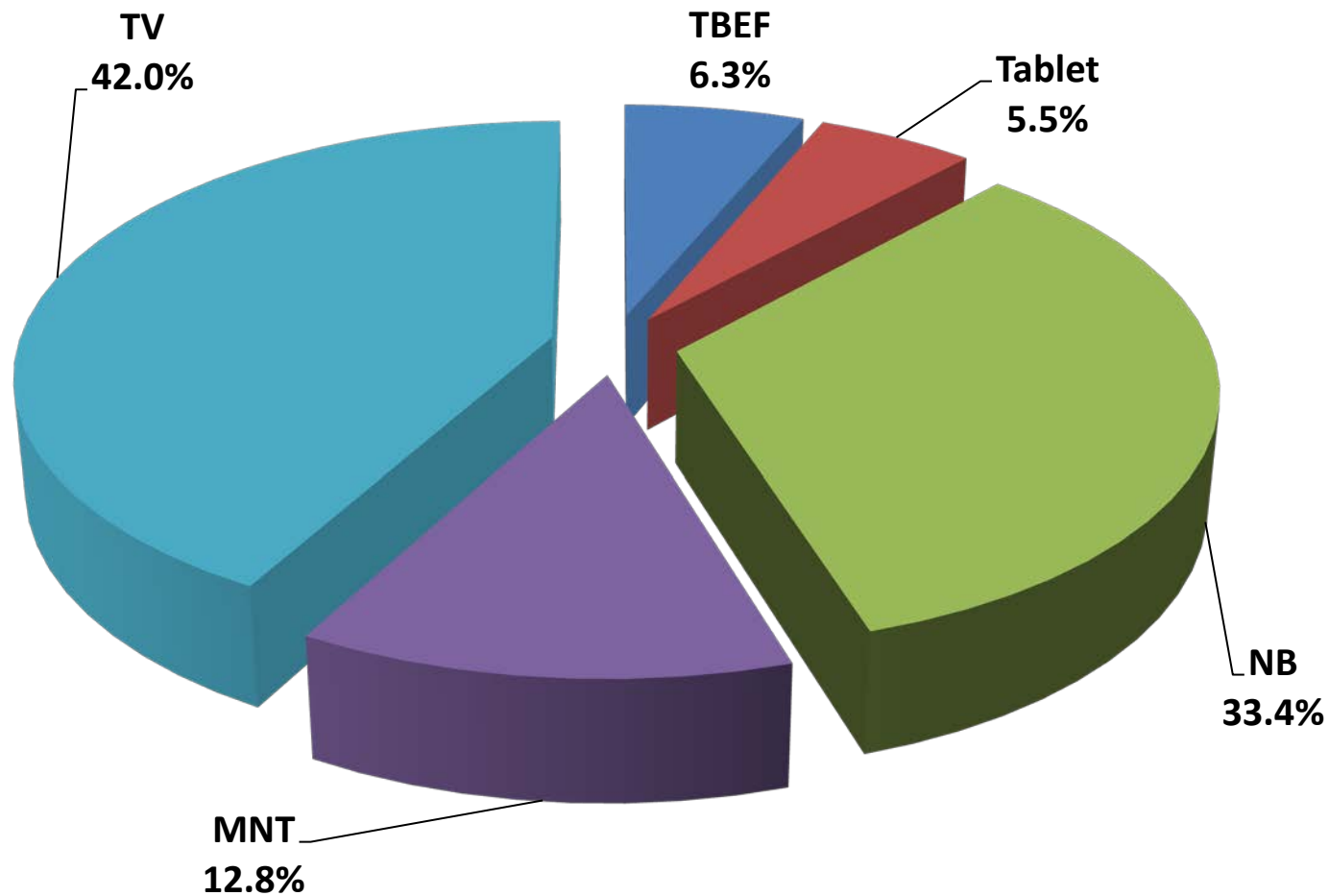
# 2012 Q3 Income Statement

|                           | 100Q3       | 101Q1       | 101Q2       | 101Q3       | 101Q4 | QOQ          | YOY          |
|---------------------------|-------------|-------------|-------------|-------------|-------|--------------|--------------|
| Net Sales                 | 6.99        | 7.56        | 9.40        | 11.11       | 12.70 | 18.2%        | 59.1%        |
| <u>Gross Profit</u>       | <u>1.73</u> | <u>1.78</u> | <u>2.59</u> | <u>3.15</u> |       | <u>21.8%</u> | <u>81.9%</u> |
| <u>Operating Expenses</u> | <u>0.74</u> | <u>0.56</u> | <u>0.75</u> | <u>1.03</u> |       | <u>37.3%</u> | <u>39.1%</u> |
| Operating Incomes         | 0.99        | 1.22        | 1.84        | 2.13        |       | 15.6%        | 113.8%       |
| Incomes before Tax        | 0.97        | 1.13        | 1.89        | 2.10        |       | 11.5%        | 117.7%       |
| Incomes after Tax         | 0.90        | 0.99        | 1.41        | 1.85        |       | 31.1%        | 104.2%       |
| Gross Profit %            | 24.82       | 23.53       | 27.54       | 28.38       |       |              |              |
| Operating Expenses %      | 10.59       | 7.40        | 7.97        | 9.26        |       |              |              |
| Normal EPS after Tax      | 1.44        | 1.65        | 2.35        | 3.07        |       |              |              |
| Return on total Assets %  | 4.21        | 4.23        | 5.47        | 6.43        |       |              |              |
| Return on Equities %      | 5.40        | 5.01        | 6.83        | 8.43        |       |              |              |

# 2012 Q3 Balance Sheet

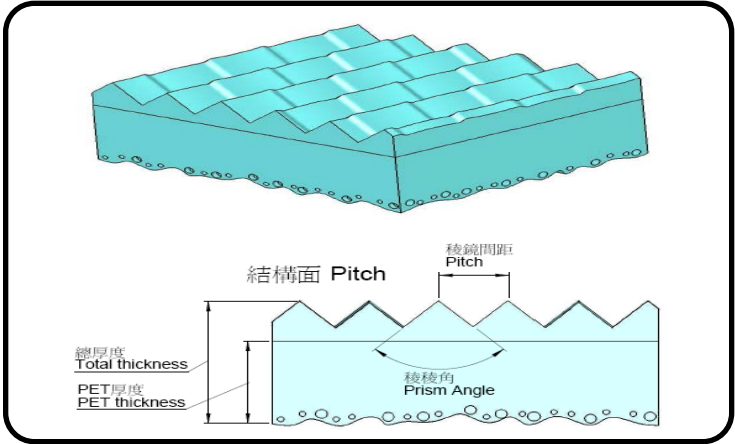
|                                | 100Q3 | 101Q1 | 101Q2 | 101Q3 | QOQ   | YOY    |
|--------------------------------|-------|-------|-------|-------|-------|--------|
| Total Assets                   | 21.77 | 23.96 | 27.55 | 29.92 | 8.6%  | 37.4%  |
| Cash & Cash Equivalents        | 1.60  | 4.94  | 6.53  | 7.79  | 19.3% | 386.3% |
| Notes & Accounts Receivable    | 5.74  | 5.29  | 7.03  | 7.23  | 2.8%  | 25.8%  |
| Inventories                    | 3.62  | 2.99  | 3.54  | 4.54  | 28.3% | 25.2%  |
| Total Assets except above      | 10.80 | 10.74 | 10.46 | 10.36 | -0.9% | -4.0%  |
| Total Liabilities              | 2.84  | 3.67  | 6.58  | 7.10  | 7.9%  | 150.3% |
| Total Equities                 | 18.93 | 20.28 | 20.97 | 22.82 | 8.8%  | 20.5%  |
| Average Cash Received days     | 77    | 57    | 60    | 59    |       |        |
| Inventory turnover days        | 69    | 50    | 44    | 46    |       |        |
| Accounts payable turnover days | 23    | 29    | 38    | 45    |       |        |

# *Product Breakdown by Sqm*

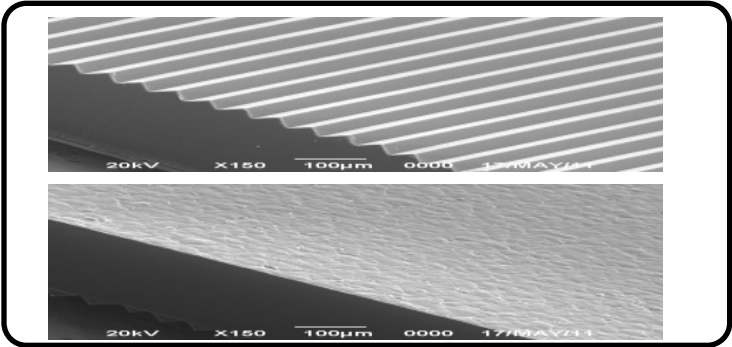
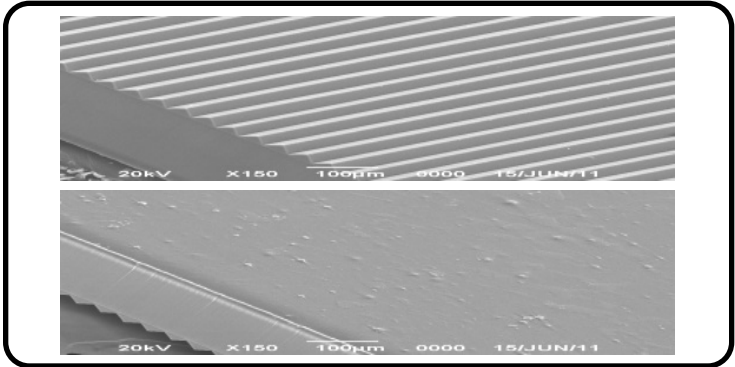
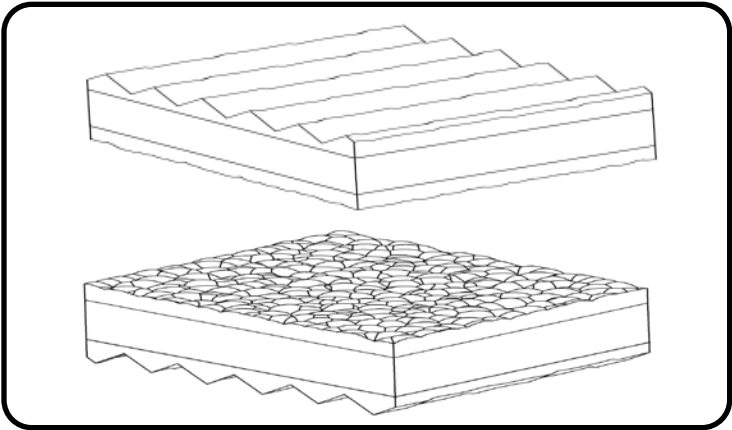


**UBright**  
**New Multi-Layer Products**

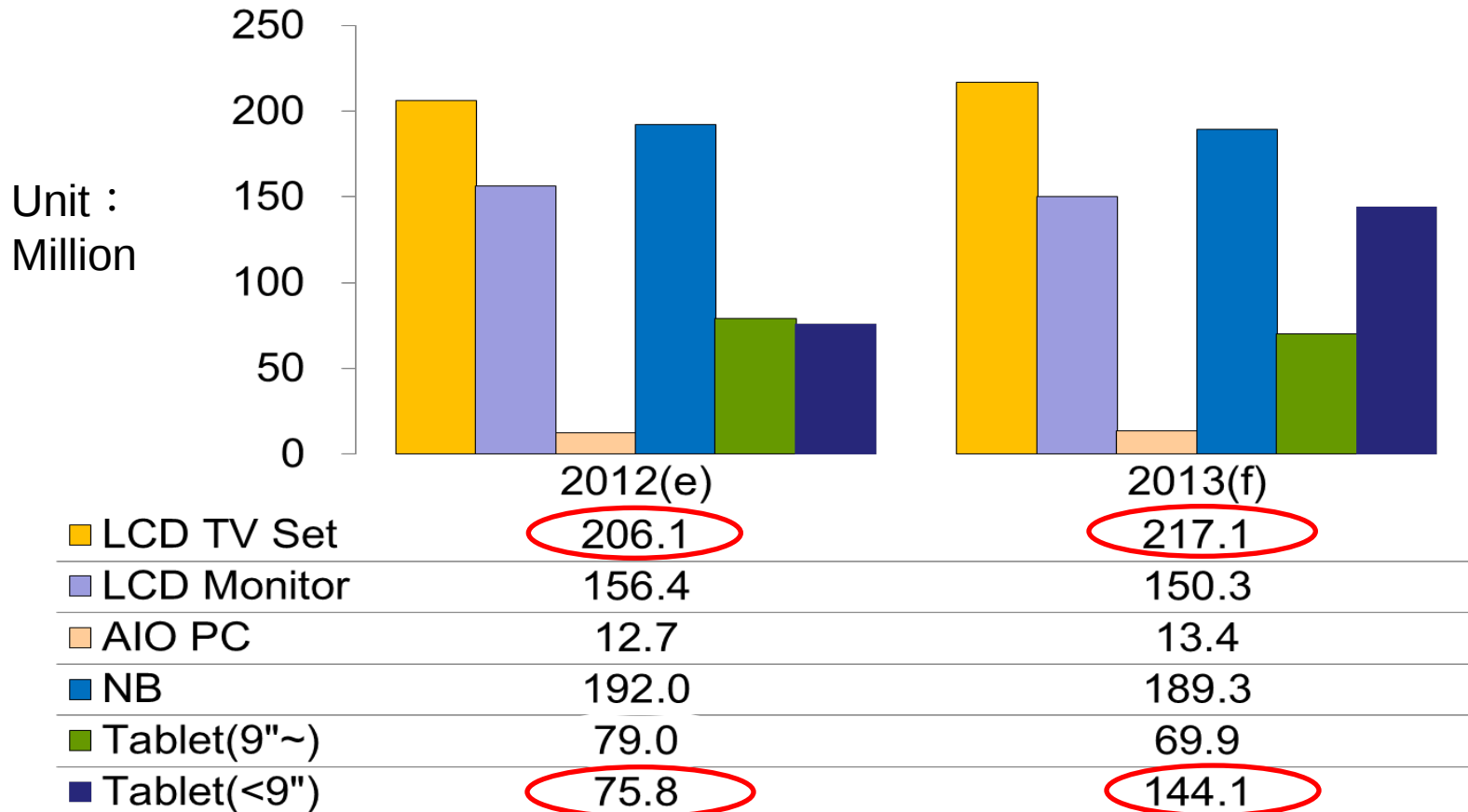
**MOF (Particle Built-in)**



**MOF two sides (Structure treated)**



## Display Market Growth Focused at Two Extremes

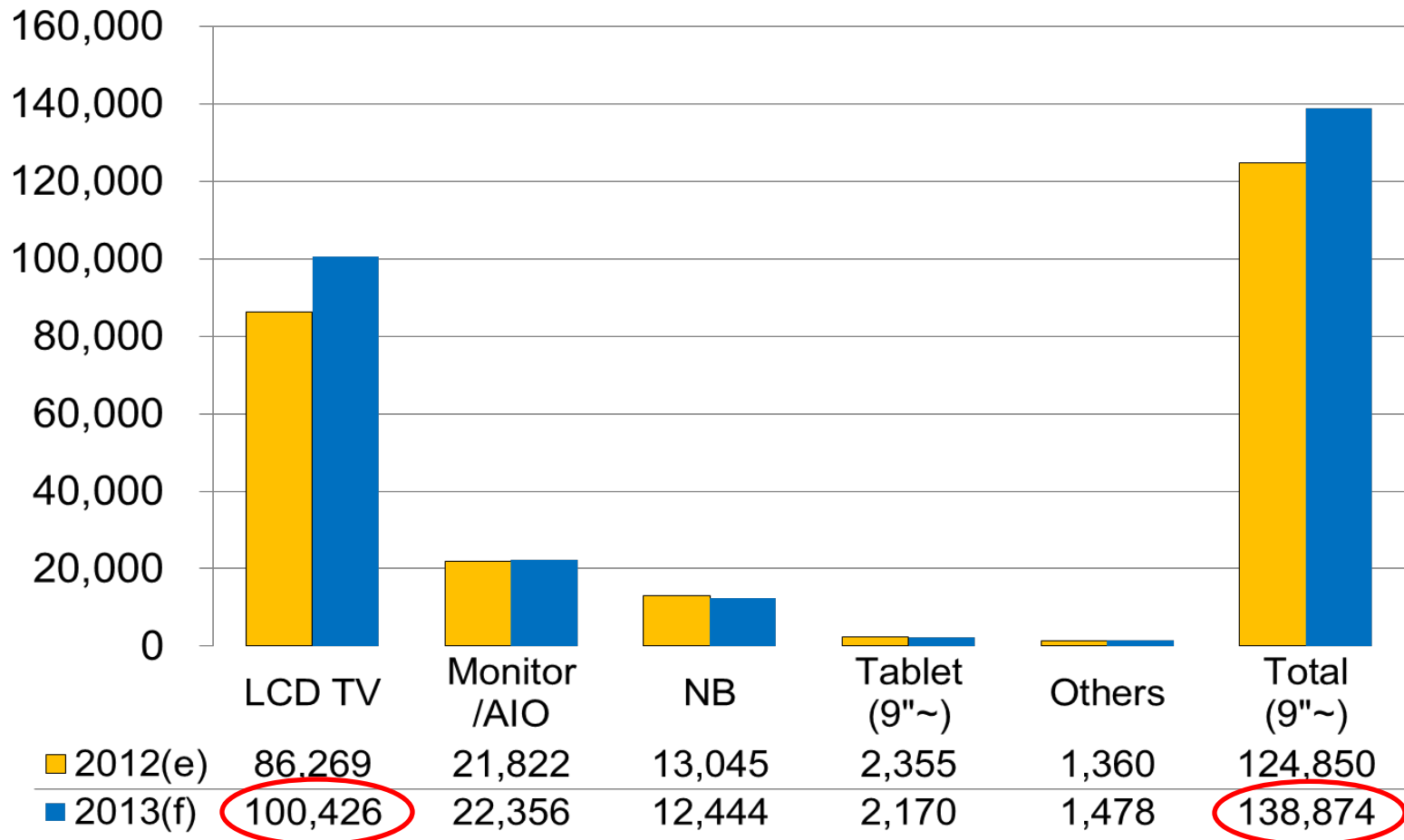


Source : DIGITIMES , 2012/11

- TV Set is expected to grow 5.3% in 2013.
- Tablet (<9") is expected to grow 190% in 2013.

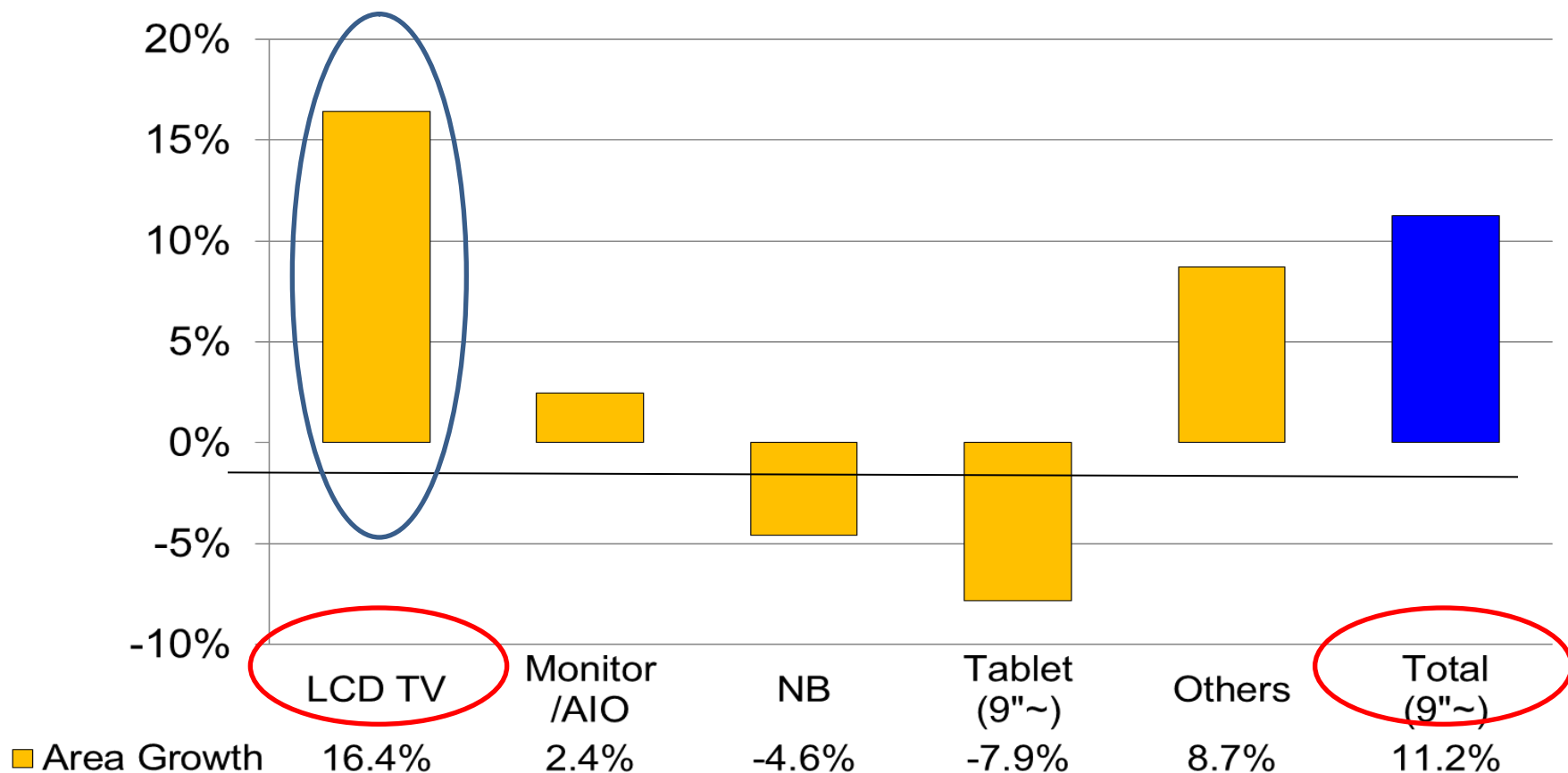
## LCD TV Application Dominates Prism Usage by 72.3% of Total Demand

unit : k square meter



Source : DIGITIMES , 2012/11

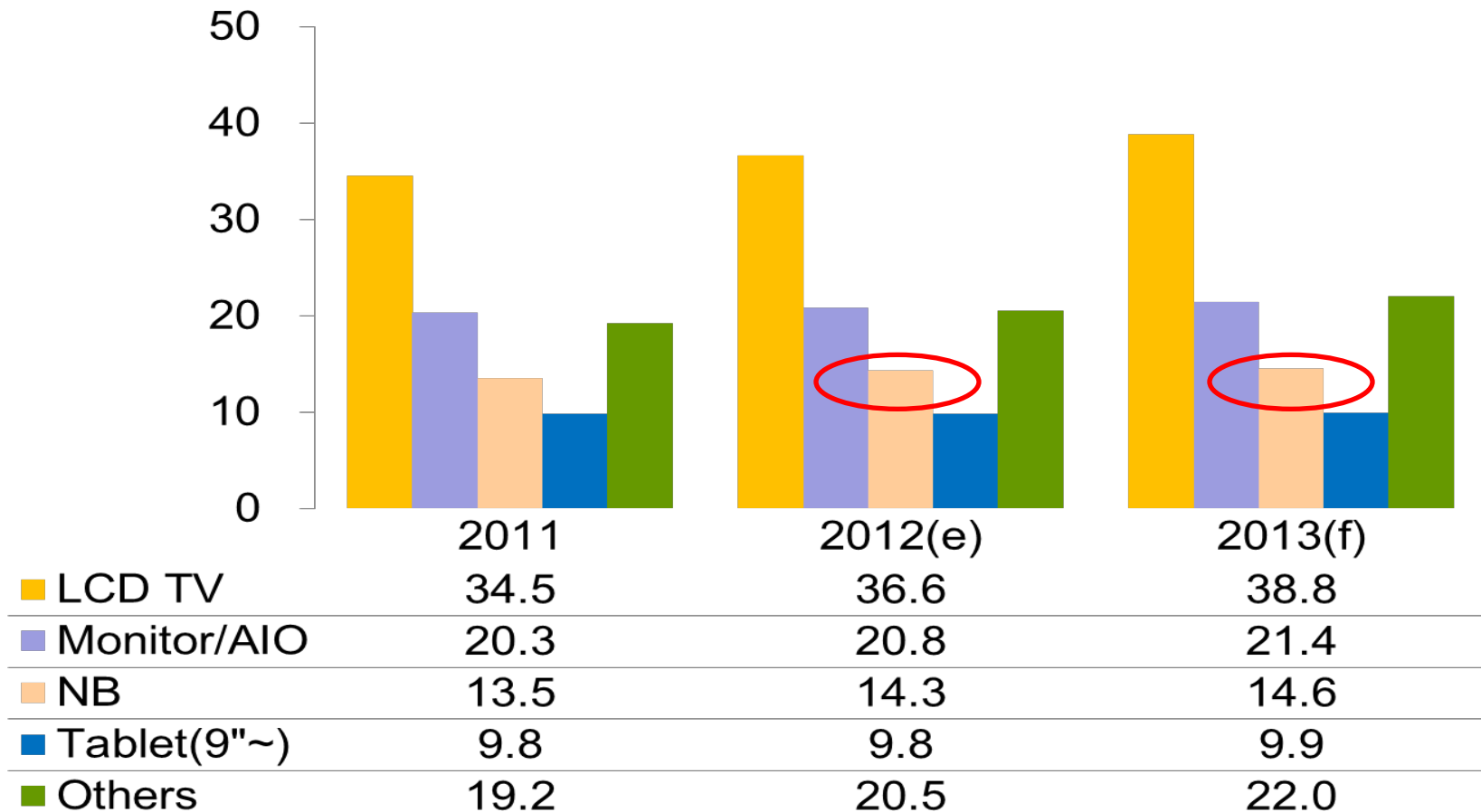
## Large Size LCD TV Area Growth by 16.4% in 2013



Source : DIGITIMES , 2012/11

# Display Size Increase is Main Growth Driver for LEF

unit : inch



Source : DIGITIMES , 2012/11

# *Looking Forward*

- **Developing thinner LEF products for mobile and tablet applications**
- **Focus development on multifunction and multilayer products for different display applications / Increasing customized products for our customers**
- **Increasing LEF product portfolio for large size TV application**
- **Developing fine chemical materials and formulations for lamination and coating**

***UIBright***